

PRESS RELEASE  
August 9, 2012

For Immediate Release  
Contact:  
Raven Easton  
(410) 414-8111  
Batching Systems, Inc.

---

## Automating Hardware Packaging

PRINCE FREDERICK, MD- August 9, 2012- Hardware Distributors receive bulk hardware and have to break it down to resale size. The best way to turn a lot of hardware into manageable batches is with Batchmaster® patented counters and weighers. Batching Systems, Inc. designs, manufactures and integrates turnkey systems taking bulk product and weighing and/or counting it into a variety of bags or cartons.

In December 2011 Batching Systems, Inc. successfully completed a factory acceptance test for equipment supplied to Universal de Tornillos y Herramientas S.A., a hardware distributor located in San Jose Costa Rica. Universal purchased a Batchmaster® II "S" Counter, Batchmaster® Fast Automatic Weigher, and integrated Sharp MAX™ Bagger to automatically count and weigh hardware into bags. The counter and weigher are configured so that either machine could run with the bagger automatically, at the same time or individually.

Universal needed to make changes to the bags their products are packed in. They had to make the print area bigger, change to one-side printing, add hole punch, turn printing sideways for easier reading, etc. These changes were accomplished by utilizing the MAX™ Bagger and printer manufactured by Sharp Packaging Systems, one of our preferred OEM partners.

Universal has been packaging their hardware by hand. Automating their process will provide many benefits. They will be able to batch a wide variety of hardware with toolless changeovers of two minutes or less, realize faster throughput, labor and related cost reduction, and increased accuracy.



Batchmaster® II S  
Counter and Fast  
Automatic Weigher  
integrated with a  
Sharp MAX™ Bagger

To see our next generation counters which will have the potential to change the packaging filling industry, visit Batching Systems at the following tradeshows later this year:

National Industrial Fastener & Mill Supply Expo  
October 10-12, 2012  
Sands Expo, Las Vegas  
Booth 3801

Pack Expo International  
October 28-31, 2012  
McCormick Place, Chicago, IL  
Booth N-3506

Batching Systems, Inc. (BSI) is a recognized leader in volumetric weighing, counting, batching and filling technology. Founded in 1989, the Company remains privately owned and continues to provide high technology filling and packaging solutions to the industrial, food, and medical industries. BSI systems are highly engineered and rugged offering reliability and precision filling accuracy while at the same time providing maximum operational flexibility.

Batching Systems, Inc.  
50 Jibsail Drive  
Prince Frederick, MD 20678  
(410) 414-8111  
[sales@BatchingSystems.com](mailto:sales@BatchingSystems.com)  
[www.BatchingSystems.com](http://www.BatchingSystems.com)

###